



Pet Insurance Training Guide

Pet insurance products are produced and administered by Prudent Pet Insurance Agency, LLC (NPN #18778951). Plans are underwritten by Markel Insurance Company and Markel American Insurance Company. *Pre-existing conditions are not covered. Waiting periods, annual deductible, co-insurance, benefit limits and exclusions may apply. For all terms and conditions visit http://www.prudentpet.com/sample-policy | Preventive Care reimbursements are based on a schedule. Products, rates and discounts may vary and are subject to change. ** 30-day money back guarantee available only if no claims have been paid during 30 days.





Why Pet Insurance?

150 million pets in U.S.

More than 2/3 of American households have at least one pet, with Millennials encompassing the #1 pet-owning generation



Less than 4% of all pets are insured within the U.S.



Market premium growth from 2021-22

Highly Used Product



We average 2.5 claims per policyholder per year!





Pet Insurance Process



Visit Any Licensed Veterinarian

No networks, all vets within the U.S. are covered



Pay the Bill Directly at the Vet

Pay your vet bill out-of-pocket, and be sure to save your receipt.



Submit the Bill as a Claim to Prudent Pet

Claims can be filed by taking a picture of the receipt and uploading it through our member portal. We also allow claims to be mailed or faxed.



Get Reimbursed

We process 75% of claims within 24-hours and 95% within 1-week, the quickest in the pet insurance industry.

Reimbursement can be received via direct deposit or check.

Proprietary & Confidential





Comprehensive Accident & Illness Coverage What Does Prudent Pet Cover?

- <u>Accidents</u> such as broken legs or swallowed objects
- <u>Serious Illnesses</u> such as cancer, diabetes, & hip dysplasia
- <u>Common Illnesses</u> allergic reactions or ear infections
- **Exam Fees** walk-in-the-door fees associated with vets
- Wellness Coverage spaying/neutering, vaccines, fecal exams, microchipping, diagnostics, etc.







What We Don't Cover

We Do Not Cover:

- Pre-Existing Conditions Prudent Pet covers almost everything your pet encounters outside of pre-existing conditions
 - Pre-existing conditions are medical conditions that occur before the effective date of the policy or during the waiting periods
- Non-Veterinary Services food, grooming, bathing

Waiting Periods

- 5 days for accidents
- 14 days for illnesses

Waiting periods are standard within the pet insurance industry, but ours are among the shortest!





How We're Different



Top-Rated in the Industry

With a 4.8/5 rating and over 1,400 reviews, Prudent Pet is the #1-rated pet insurance on TrustPilot.



Lightning Fast Reimbursement

Our artificial intelligence claims technology allows us to process 75% of claims within 24-hours. 95% processed within 1-week.



FREE 24/7 Live Vet Chat

All policies include unlimited 24/7 live vet chat. This allows all policyholders to chat with a vet, even after hours. Meaning you can save on those costly vet bills.







Featured Product



Most Common Policy: Essential

- \$10K Annual Limit
- \$500 Annual Deductible
- 80% Reimbursement

All quotes default to this plan in agent portal or custom-quoting link





Pro-Tip

Add your custom-quoting link to:

- Your website
- Your email signature
- Social Media
- Text Messages
- Email Marketing
- Scannable QR Code

